

CS50 for MBAs

Recruiting Software Engineers

A Look Back

- Computational Thinking
- Programming Languages
- Algorithms, Data Structures
- Internet Technologies
- Web Design
- Cloud Computing
- Privacy, Security
- Database Design
- Web Programming
- Mobile Strategies

Recurring Themes

- Tradeoffs
- Abstraction

This Time

Recruiting Software Engineers

- Conceptual overview of technical roles in software development
- Best practices for finding and hiring great technical engineers


















45%

“Time I spend recruiting”

–Dustin Moskovitz, Co-Founder of Asana & Co-Founder of Facebook


















- The best way to get started is to focus on getting your first technical hire or co-founder

- Full-Stack Engineer
- Front-End Engineer
- Back-End Engineer
- iOS Engineer
- Android Engineer
- DevOps Engineer
- Database Administrator
- Cloud Computing Engineer
- QA Engineer
- Data Scientist
- Machine Learning Engineer
- UX Designer
- UI Designer
- VR Developer
- ...

Airbnb, Inc. [US] https://www.airbnb.com/careers/departments/engineering		☆
Welcome		Departments
Locations		Engineers
		University
Open Positions		
Position ▲	Location ▲	
China Performance Marketing Lead	 Beijing, China	
Data Visualization Engineer	 San Francisco, United States	
Engineering Manager	 San Francisco, United States	
Engineering Manager, Analytics Products	 San Francisco, United States	
Leader, Engineering Operations	 San Francisco, United States	
Security CSIRT Analyst	 San Francisco, United States	
Security CSIRT Engineer	 San Francisco, United States	
Security Engineering Manager	 San Francisco, United States	
Software Engineer	 Portland, United States	
Software Engineer (Seattle)	 Seattle, United States	
Software Engineer - Frontend (Portland)	 Portland, United States	
Software Engineer, Android	 San Francisco, United States	
Software Engineer, Android (China)	 Beijing, China	
Software Engineer, Booking Experience	 San Francisco, United States	
Software Engineer, Business Travel	 San Francisco, United States	
Software Engineer, Cities	 San Francisco, United States	
Software Engineer, Data Engineering	 San Francisco, United States	




















Open Positions

Position ▲	Location ▲
China Performance Marketing Lead	 Beijing, China
Data Visualization Engineer	 San Francisco, United States
Engineering Manager	 San Francisco, United States
Engineering Manager, Analytics Products	 San Francisco, United States
Leader, Engineering Operations	 San Francisco, United States
Security CSIRT Analyst	 San Francisco, United States
Security CSIRT Engineer	 San Francisco, United States
Security Engineering Manager	 San Francisco, United States
Software Engineer	 Portland, United States
Software Engineer (Seattle)	 Seattle, United States
Software Engineer - Frontend (Portland)	 Portland, United States
Software Engineer, Android	 San Francisco, United States
Software Engineer, Android (China)	 Beijing, China
Software Engineer, Booking Experience	 San Francisco, United States
Software Engineer, Business Travel	 San Francisco, United States
Software Engineer, Cities	 San Francisco, United States
Software Engineer, Data Engineering	 San Francisco, United States




















Open Positions

Position ▲	Location ▲
China Performance Marketing Lead	 Beijing, China
Data Visualization Engineer	 San Francisco, United States
Engineering Manager	 San Francisco, United States
Engineering Manager, Analytics Products	 San Francisco, United States
Leader, Engineering Operations	 San Francisco, United States
Security CSIRT Analyst	 San Francisco, United States
Security CSIRT Engineer	 San Francisco, United States
Security Engineering Manager	 San Francisco, United States
Software Engineer	 Portland, United States
Software Engineer (Seattle)	 Seattle, United States
Software Engineer - Frontend (Portland)	 Portland, United States
Software Engineer, Android	 San Francisco, United States
Software Engineer, Android (China)	 Beijing, China
Software Engineer, Booking Experience	 San Francisco, United States
Software Engineer, Business Travel	 San Francisco, United States
Software Engineer, Cities	 San Francisco, United States
Software Engineer, Data Engineering	 San Francisco, United States




















Open Positions

Position ▲	Location ▲
China Performance Marketing Lead	 Beijing, China
Data Visualization Engineer	 San Francisco, United States
Engineering Manager	 San Francisco, United States
Engineering Manager, Analytics Products	 San Francisco, United States
Leader, Engineering Operations	 San Francisco, United States
Security CSIRT Analyst	 San Francisco, United States
Security CSIRT Engineer	 San Francisco, United States
Security Engineering Manager	 San Francisco, United States
Software Engineer	 Portland, United States
Software Engineer (Seattle)	 Seattle, United States
Software Engineer - Frontend (Portland)	 Portland, United States
Software Engineer, Android	 San Francisco, United States
Software Engineer, Android (China)	 Beijing, China
Software Engineer, Booking Experience	 San Francisco, United States
Software Engineer, Business Travel	 San Francisco, United States
Software Engineer, Cities	 San Francisco, United States
Software Engineer, Data Engineering	 San Francisco, United States



Open Positions

Position ▲	Location ▲
China Performance Marketing Lead	 Beijing, China
Data Visualization Engineer	 San Francisco, United States
Engineering Manager	 San Francisco, United States
Engineering Manager, Analytics Products	 San Francisco, United States
Leader, Engineering Operations	 San Francisco, United States
Security CSIRT Analyst	 San Francisco, United States
Security CSIRT Engineer	 San Francisco, United States
Security Engineering Manager	 San Francisco, United States
Software Engineer	 Portland, United States
Software Engineer (Seattle)	 Seattle, United States
Software Engineer - Frontend (Portland)	 Portland, United States
Software Engineer, Android	 San Francisco, United States
Software Engineer, Android (China)	 Beijing, China
Software Engineer, Booking Experience	 San Francisco, United States
Software Engineer, Business Travel	 San Francisco, United States
Software Engineer, Cities	 San Francisco, United States
Software Engineer, Data Engineering	 San Francisco, United States



- Bash
- C
- C++
- C#
- Clojure
- Erlang
- F#
- Go
- Haskell
- Java
- JavaScript
- Objective-C

- OCaml
- PHP
- Python
- R
- Ruby
- Scala
- Scheme
- SQL
- Swift
- ...

June 2, 2014

Apple Launches Swift, A New Programming Language For Writing iOS And OS X Apps

Posted Jun 2, 2014 by [Frederic Lardinois](#) (@fredericl)



At its [WWDC developer event](#) today, Apple surprised all of the developers in the audience by launching a new programming language called [Swift](#). This new language seems to be poised to replace Objective-C as the main programming language on Apple's platforms.

Swift will use the same LLVM compiler and runtime as Apple's Objective-C implementation, so Swift and Objective-C code can live side-by-side in the same application. The language provides access to all of the Cocoa and Cocoa Touch features developers are currently used to from Objective-C.

It should feel familiar to those who are already used to Objective-C, Apple says, and is

Crunchbase

Apple

FOUNDED
1976

OVERVIEW

Apple is a multinational corporation that designs, manufactures, and markets mobile communication and media devices, personal computers, portable digital music players, and sells a variety of related software, services, peripherals, networking solutions, and third-party digital content and applications. Apple provides many products and services, including iPhone; iPad; iPod; Mac; Apple TV; a portfolio ...

LOCATION

Cupertino, CA

CATEGORIES

Consumer Electronics, Retail, Hardware, Electronics

WEBSITE

<http://www.apple.com>

[Full profile for Apple](#)

NEWSLETTER SUBSCRIPTIONS

☐ **The Daily Crunch**

Get the top tech stories of the day delivered to your inbox

☐ **TC Weekly Roundup**

Get a weekly recap of the biggest tech

April 18, 2017

Facebook announces React Fiber, a rewrite of its React framework

Posted 10 hours ago by [Frederic Lardinois](#) (@fredericl)



Facebook has completely rewritten [React](#), its popular JavaScript library for building user interfaces. The company hasn't previously talked much about React Fiber, as the project is called, but it has actually been working on it for a while. It's now ready to talk about this project publicly in more detail (after word about it started spreading last year) and the plan is to put this rewrite into the hands of developers once React 16.0 launches later this year. It's already in use on Facebook.com today, which clearly indicates that Facebook itself thinks it's ready for prime time.

Crunchbase

React

DESCRIPTION

React is a JavaScript library for creating user interfaces by Facebook and Instagram.

WEBSITE

<https://code.facebook.com/projects/176988925806765/>

[Full profile for React](#)

NEWSLETTER SUBSCRIPTIONS

- ☐ **The Daily Crunch**
Get the top tech stories of the day delivered to your inbox
- ☐ **TC Weekly Roundup**
Get a weekly recap of the biggest tech stories
- ☐ **Crunchbase Daily**
The latest startup funding announcements

Enter your email

SUBSCRIBE

protected by reCAPTCHA
[Privacy](#) [Terms](#)



- ability to learn fast is critical
- strong generalist engineers
- culture fit just as important as current skills

Designer

Full-Stack Engineer

Designer

UX Designer

UI Designer

Full-Stack Engineer

**Front-End
Engineer**

**Back-End
Engineer**

Designer

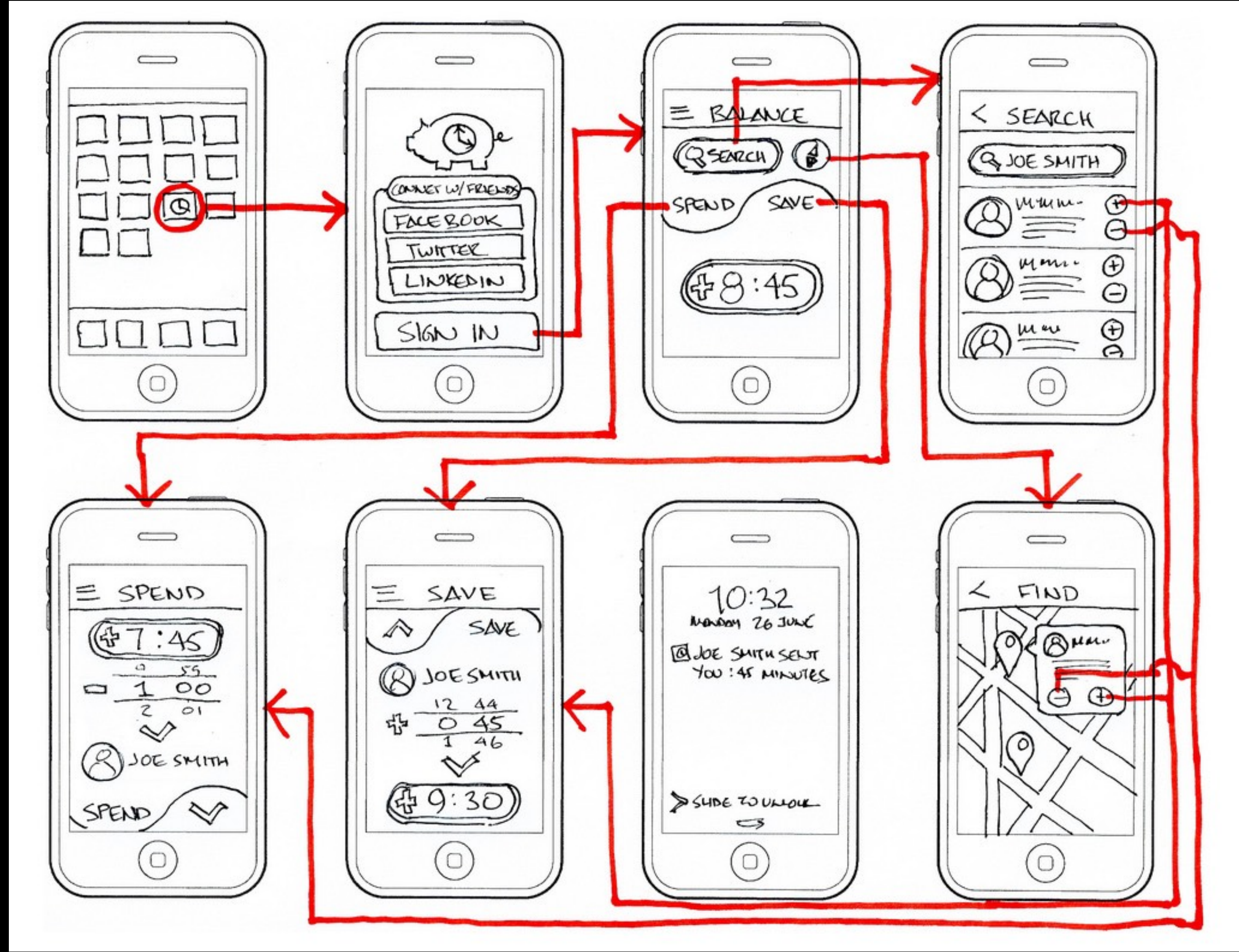
UX Designer

UI Designer

Full-Stack Engineer

**Front-End
Engineer**

**Back-End
Engineer**



Designer

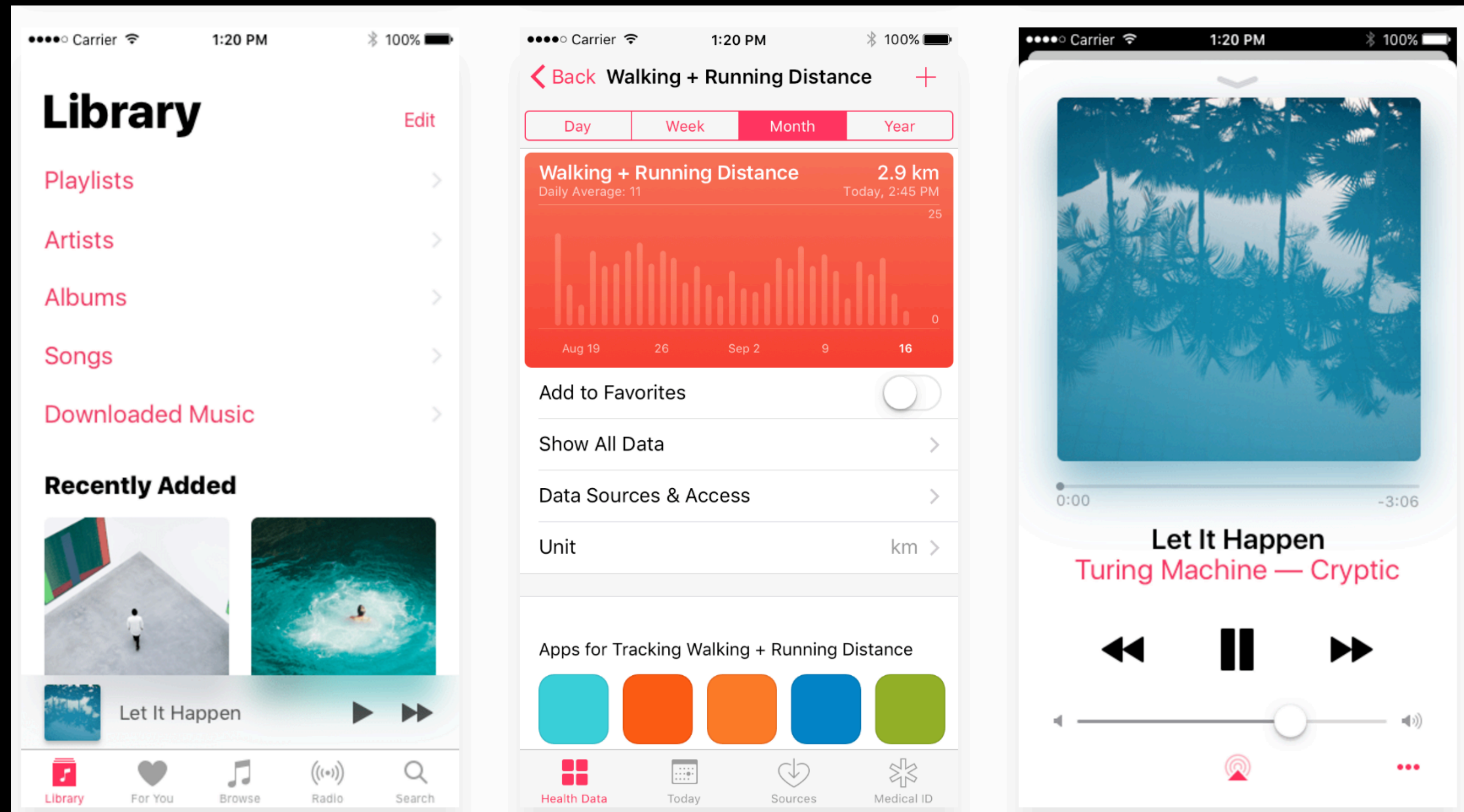
UX Designer

UI Designer

Full-Stack Engineer

**Front-End
Engineer**

**Back-End
Engineer**



Designer

UX Designer

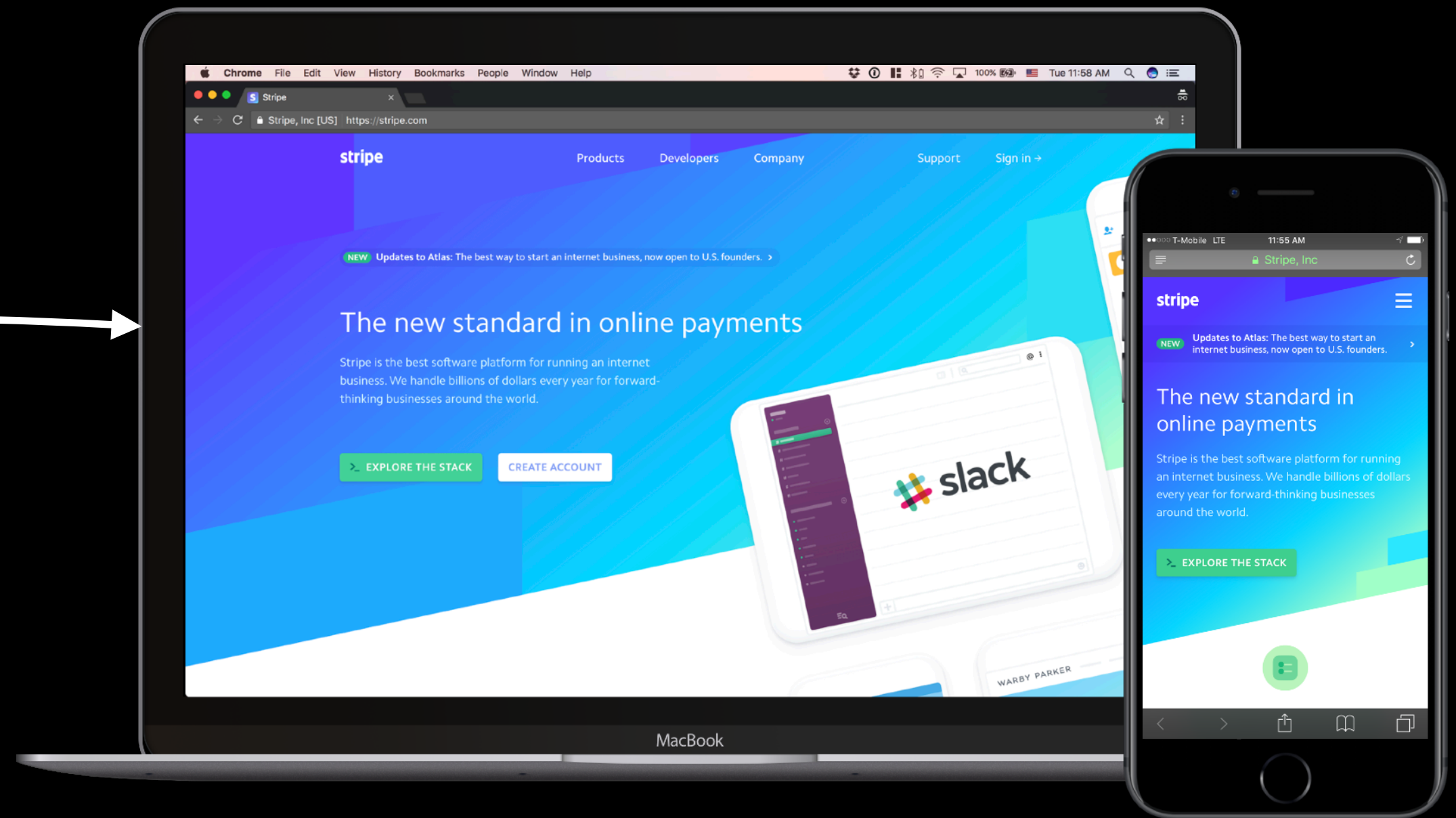
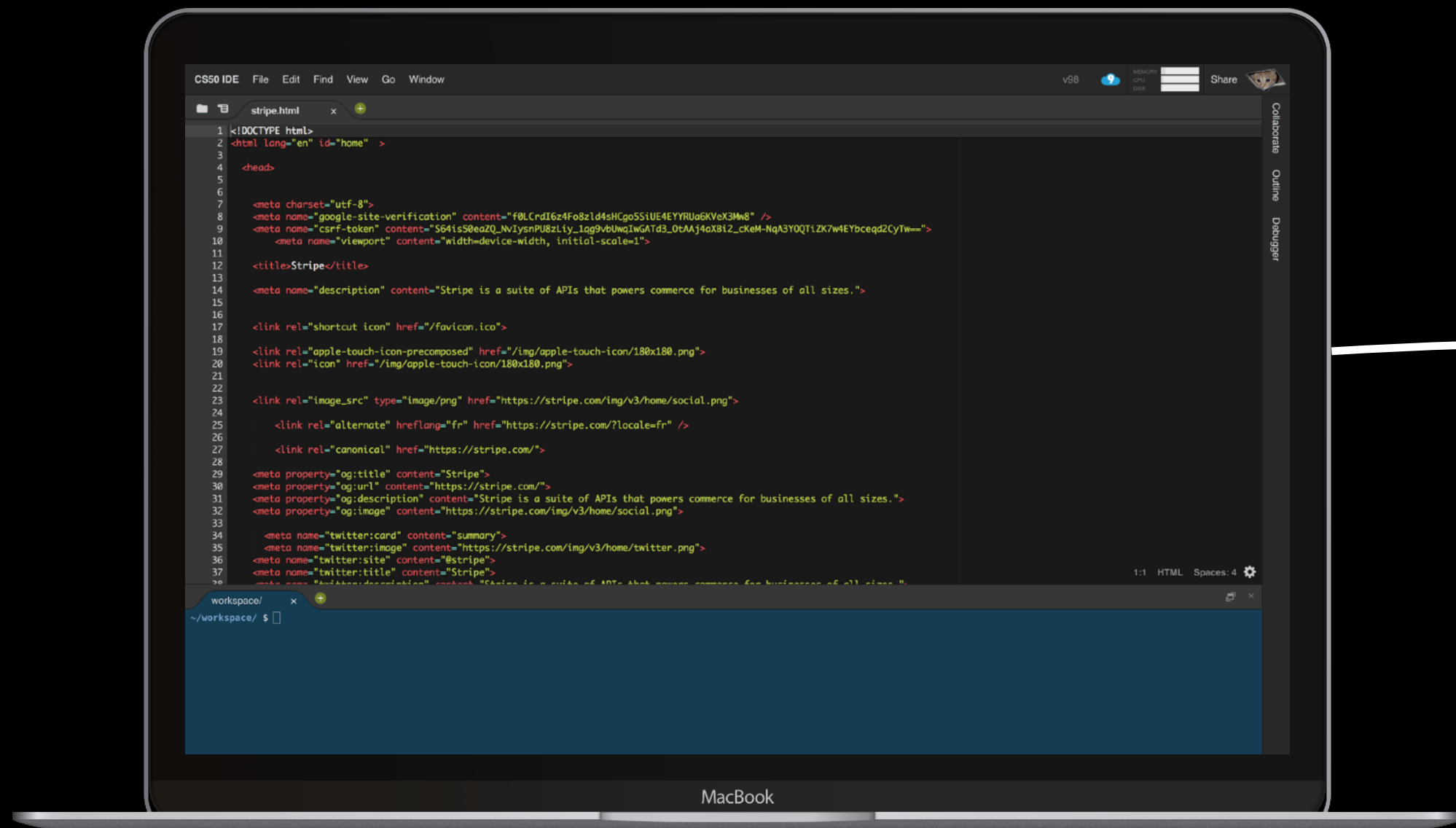
UI Designer

Full-Stack Engineer

**Front-End
Engineer**

**Back-End
Engineer**

- “Writes code that runs on the client.”
- HTML, CSS, JavaScript
- Can use frameworks like Bootstrap, Foundation



Designer

UX Designer

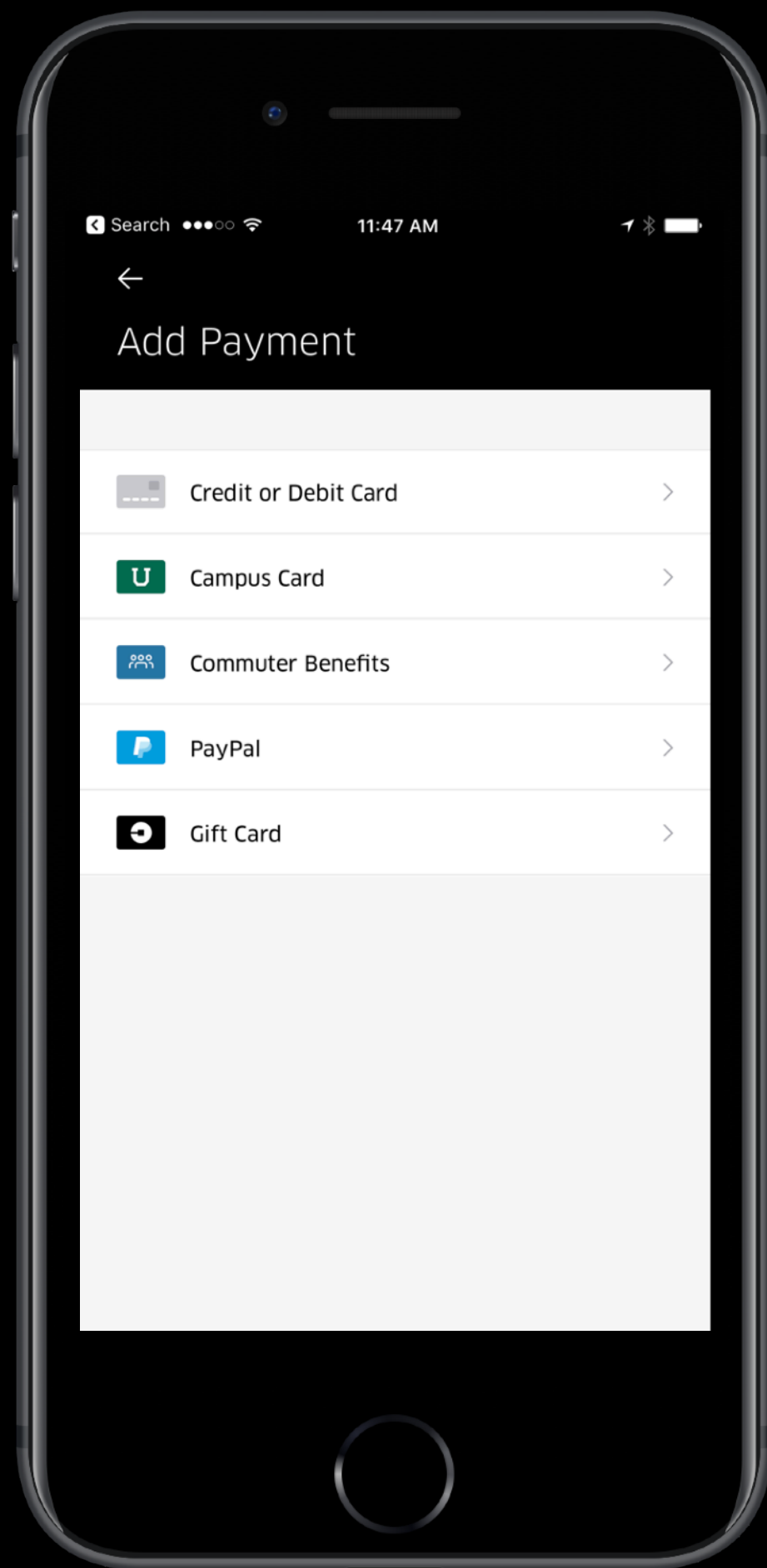
UI Designer

Full-Stack Engineer

**Front-End
Engineer**

**Back-End
Engineer**

- “Writes code that runs on the server.”
- Python, Ruby, JavaScript (+Node js), Java, PHP, SQL
- Django, Ruby on Rails
- APIs
- Databases
- Servers



{ Payments API }

Designer

UX Designer

UI Designer

Full-Stack Engineer

**Front-End
Engineer**

**Back-End
Engineer**

Designer

UX Designer

UI Designer

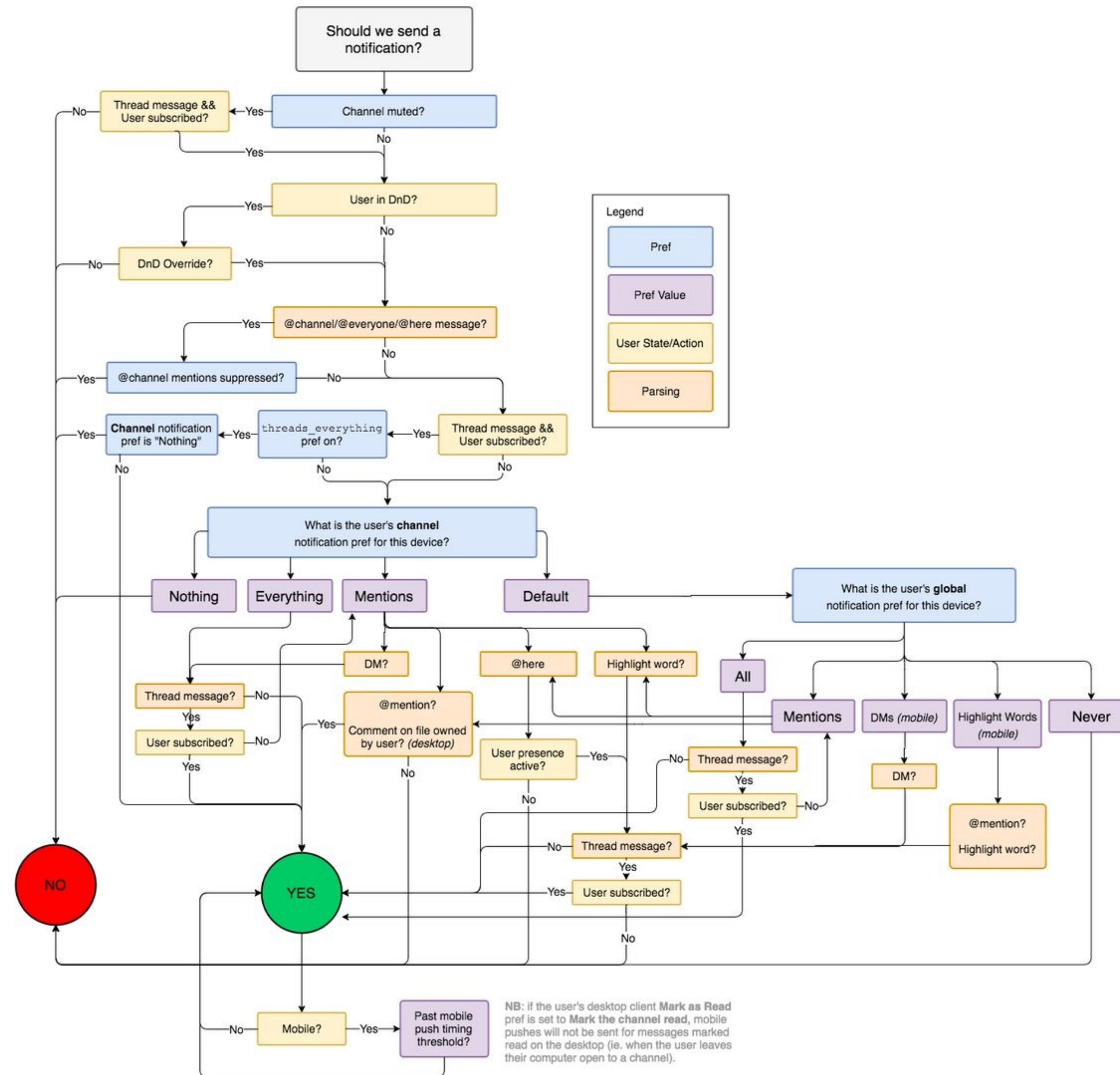
Full-Stack Engineer

**Front-End
Engineer**

**Back-End
Engineer**

Product Manager

- What features should we build?
- Customer feedback
- Business logic



Designer

UX Designer

UI Designer

Full-Stack Engineer

**Front-End
Engineer**

**Back-End
Engineer**

Product Manager

- What about other roles, like iOS Engineers, Android Engineers, Data Scientists?
- Do I need to hire all these roles to get started?

1999



Welcome to Amazon.com Books!

*One million titles,
consistently low prices.*

(If you explore just one thing, make it our personal notification service. We think it's very cool!)

SPOTLIGHT! -- AUGUST 16TH

These are the books we love, offered at Amazon.com low prices. The spotlight moves **EVERY** day so please come often.

ONE MILLION TITLES

Search Amazon.com's [million title catalog](#) by author, subject, title, keyword, and more... Or take a look at the [books we recommend](#) in over 20 categories... Check out our [customer reviews](#) and the [award winners](#) from the Hugo and Nebula to the Pulitzer and Nobel... and [bestsellers](#) are 30% off the publishers list...

EYES & EDITORS, A PERSONAL NOTIFICATION SERVICE

Like to know when that book you want comes out in paperback or when your favorite author releases a new title? Eyes, our tireless, automated search agent, will send you mail. Meanwhile, our human editors are busy previewing galleys and reading advance reviews. They can let you know when especially wonderful works are published in particular genres or subject areas. Come in, [meet Eyes](#), and have it all explained.

YOUR ACCOUNT

Check the status of your orders or change the email address and password you have on file with us. Please note that you **do not** need an account to use the store. The first time you place an order, you will be given the opportunity to create an account.

2004



[thefacebook]

[login](#) [register](#) [about](#)

Email:

Password:

[register](#)

[login](#)

Welcome to Thefacebook!

[Welcome to Thefacebook]

Thefacebook is an online directory that connects people through social networks at colleges.

We have opened up Thefacebook for popular consumption at **Harvard University**.

You can use Thefacebook to:

- Search for people at your school
- Find out who are in your classes
- Look up your friends' friends
- See a visualization of your social network

To get started, click below to register. If you have already registered, you can log in.

[Register](#) [Login](#)

[about](#) [contact](#) [faq](#) [terms](#) [privacy](#)

a Mark Zuckerberg production

Thefacebook © 2004

2005

You**Tube**

Upload, tag and share your videos worldwide!

Search Videos

[Sign Up](#) | [Log In](#) | [Help](#)

[Upload Videos](#) // [Browse Videos](#)

[Home](#) | [My Videos](#) | [My Favorites](#) | [My Profile](#)

[Upload](#)
Quickly upload and tag videos in almost any video format.

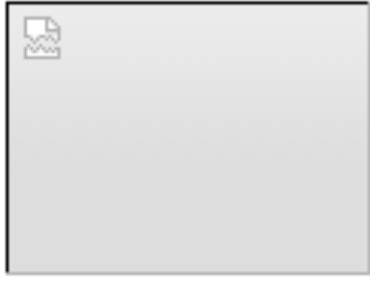
[Watch](#)
Instantly find and watch 1000's of fast streaming videos.

[Share](#)
Easily share your videos with family, friends, or co-workers.

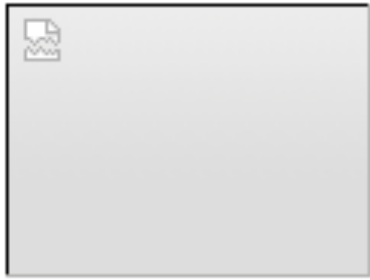
[Sign up for your free account!](#)

Recent Tags:
[dog](#) : [afarid](#) : [stupid](#) : [kaeshi](#) : [old](#) : [tkd](#) : [haunted](#) : [toronto](#) : [page](#) : [eeuu](#) : [stunt](#) : [darkhumor](#) : [laughing](#) : [ronen](#) : [gur](#) : [dinosaur](#) : [zealand](#) : [aerial](#) : [matrixx](#) : [schnauzers](#) : [taekwondo](#) : [baby](#) : [tdot](#) : [evangel](#) : [sport](#) : [dance](#) : [terror](#) : [dancing](#) : [video](#) : [kick](#) : [rap](#) : [hackysack](#) : [jump](#) : [skdive](#) : [doll](#) : [logikal](#) : [bebe](#) : [fridge](#) : [science](#) : [llama](#) : [aussie](#) : [logical](#) : [lipman](#) : [play](#) : [sheer](#) : [lost](#) : [footbag](#) : [cool](#) : [personal](#) : [ad](#) :
[See More Tags](#)


Today's Featured Videos[See More Videos](#)



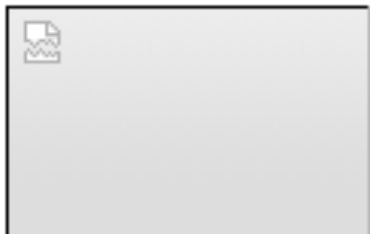
[chick's *ss on fire](#)
apologies if this is a retread
Tags // [chick](#) : [fire](#) : [liquor](#) : [mryan](#) :
Added: July 15, 2005 by [buckyball](#)
Views: 492 | Comments: 13



[So Happy to be Back Home Dance](#)
We just spent a year abroad, here's the dance to that conveys how we feel about being back
Tags // [happy](#) : [dance](#) : [awkward](#) :
Added: July 21, 2005 by [lebrookski](#)
Views: 30 | Comments: 0



[Bubble Madness](#)
I shot this video at my nephew's second birthday party using a Canon SD300 digi cam.
Tags // [bubbles](#) : [cute](#) : [fun](#) : [kids](#) :
Added: July 10, 2005 by [Kaizenamazon](#)
Views: 210 | Comments: 1



[Dancing](#)
A brief lesson in how look graceful and talented at 6 in the morning despite having a night of free drinks. Essential viewing for all those wanting to know how to look good infront of cameras
Tags // [MCHQ](#) : [dancing](#) : [lesson](#) :

buffer.com

2008

AirBed&Breakfast™

Forget hotels.

[Travel](#) [Host](#) [Sign Up](#) [Log In](#)

San Francisco, USA
8 Listings



© srmurphy

Host

Make money by sharing your space and local knowledge. [List a room.](#)

Travel

San Francisco, CA

Check in Nights:

[Search »](#)

New Listings

 Country-house-pietralunga

[Pietralunga, Umbria, IT](#)



[Tacoma, WA, US](#)



[San Francisco, CA, US](#)

[About](#) [FAQ](#) [Terms of Use](#)
© 2008 AirBed & Breakfast, Inc.

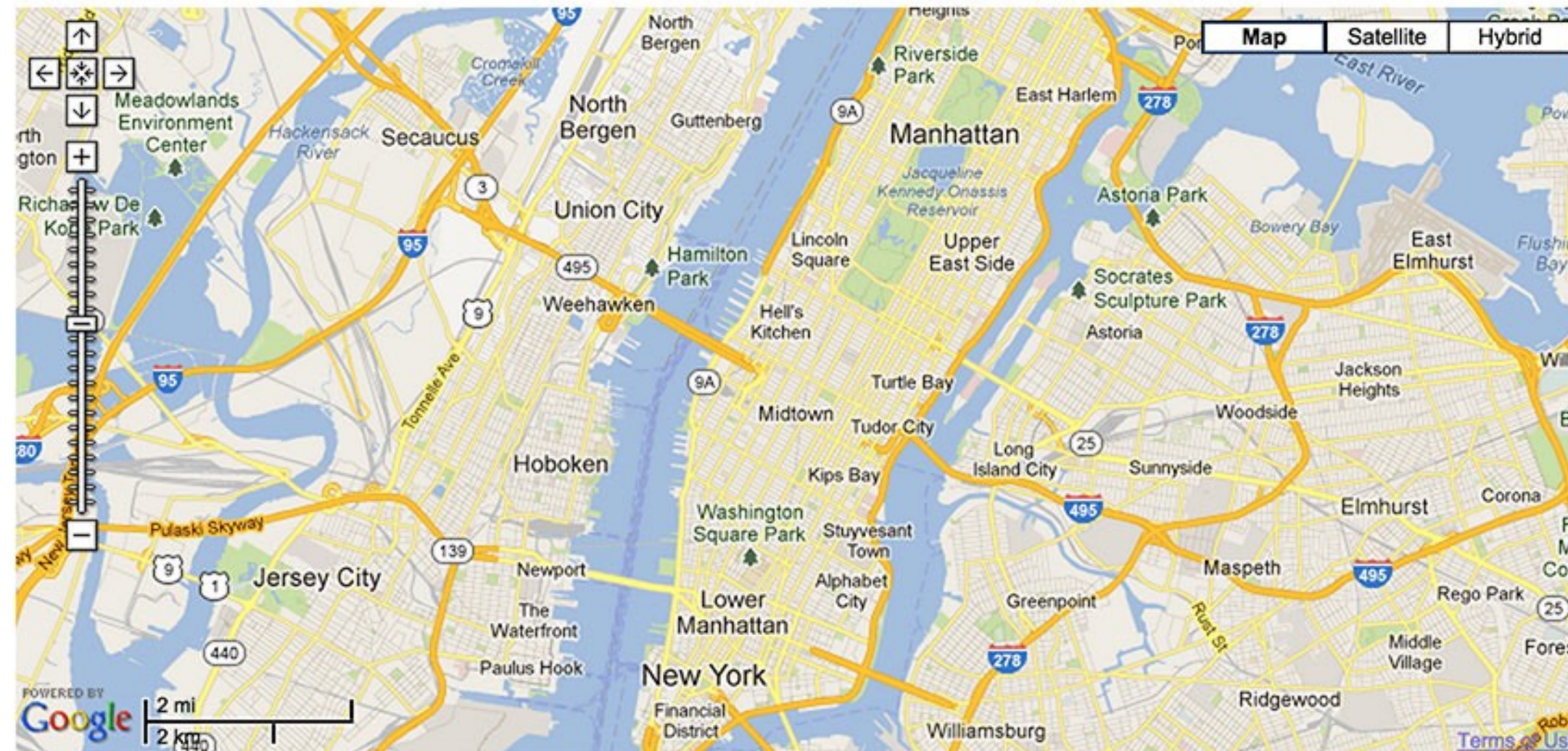
2010



One Click Car Service

Username: Password: [Login](#)

[Home](#)
[About](#)
[Contact](#)



[Sign Up](#)

[About](#) | [Contact](#) | [Blog](#) | [Twitter](#) | [Terms of Service](#)

© Copyright 2010 UberCab, All Rights Reserved.

- Where do I want my customers to interact with my product? (web app, native iOS, native Android, hybrid app)
- How much time & effort is needed to build the product in each platform? (web < native)
- What technical people do I have in my team? What are they comfortable with?
- Is there existing software or infrastructure I can pay for to get started?

[Stripe \(company\)](#)[Ruby \(programming language\)](#)[Parenting](#)

Why did Stripe choose to use Ruby for its backend language?

[Answer](#)[Request ▾](#)[Follow](#) **89**[Comment](#)[Share](#) **2**[Downvote](#)

Promoted by Rollbar

Catch code errors before your users do...

Rollbar detects and alerts you when code breaks. Get stack trace, user data and defeat impactful errors.

[Learn More at Rollbar.com ↗](#)

1 Answer



Patrick Collison, works at Stripe

Updated Jun 8, 2016 · Upvoted by John Collison, [works at Stripe](#) and Robert Cezar Matei, [was CTO of a Ruby-based startup](#)



Ruby is a pretty good general-purpose language. It's reasonably powerful, it has a large community, there are lots of actively-maintained libraries, and it's sufficiently widely deployed that you're unlikely to hit big, unexpected problems. When we were starting out, [John](#) and I also already happened to know it pretty well. We chose it because it was a sane default.

Picking Python would probably have worked out equivalently well. Between the Ruby and Python, each is a little better in some areas, but the differences between them are fairly slight.

Software as a service (SaaS)

e.g. Gmail

Platform as a service (PaaS)

e.g. Heroku

Infrastructure as a service (IaaS)

e.g. Amazon Web Services

- Full-stack, front end, back end, designers, mobile native
- Strong generalist engineers
- Focus on getting the first hires / technical co-founder
- Get started with the resources available
- Use existing software and infrastructure as needed

- Conceptual overview of technical roles in software development
- **How to find and hire great technical engineers**

- Sourcing
 - Personal networks of people who've already worked with you (#1 strategy by far)
 - angel.co, indeed.com, monster.com, (be prepared to go through a lot of noise)
 - When asking for introductions, write emails that are easy to forward
 - Go to events where technical people hang out (hackathons, developer conferences, meetups)

- Attention
 - Company is solving an interesting (and hard!) problem
 - Having people say good things about you (press or word of mouth)
 - Tech talks with cool demos

- Do your homework! Don't spam.



dhh / [gist:1285068](#)

Created 6 years ago

★ Star

104

🔗 Fork

5



<> Code

🔗 Revisions 1

★ Stars 104

🔗 Forks 5

Embed ▾

<script src="https://gi



Download ZIP

<> [gistfile1.txt](#)

Raw

```
1 Hi David,
2 I came across your profile online and wanted to reach out about Development
3 Opportunities here at Groupon. The company is growing, and we're always
4 looking for folks with solid skills that can make positive contribution to
5 our continued success. Any chance you'd be open to a quick conversation
6 about opportunities, or for any possible networking potential? If so, let me
7 know when you're free and we can set up a time to chat. Also, if you are
8 interested, it would be great if you could forward a current resume over
9 that I can take a look at. I look forward to hearing back from you! Please
10 let me know if you have any questions.
11 Cheers,
12 <Yet Another Clueless Tech Recruiter>
```

- Remote is an option
- People willing to relocate
- Freelance versus full-time

- Spend more time on it
- Audition for roles
- Hire people you like
- Have a set of cultural values
- Don't compromise
- Be generous (equity over comp)
- Always be recruiting
- Fire fast
- Don't hire if you don't need to

Sourcing Resources

- Full-time

- Referrals from your network! ***
- [angel.co](#) **
- [indeed.com](#) *
- [monster.com](#) *

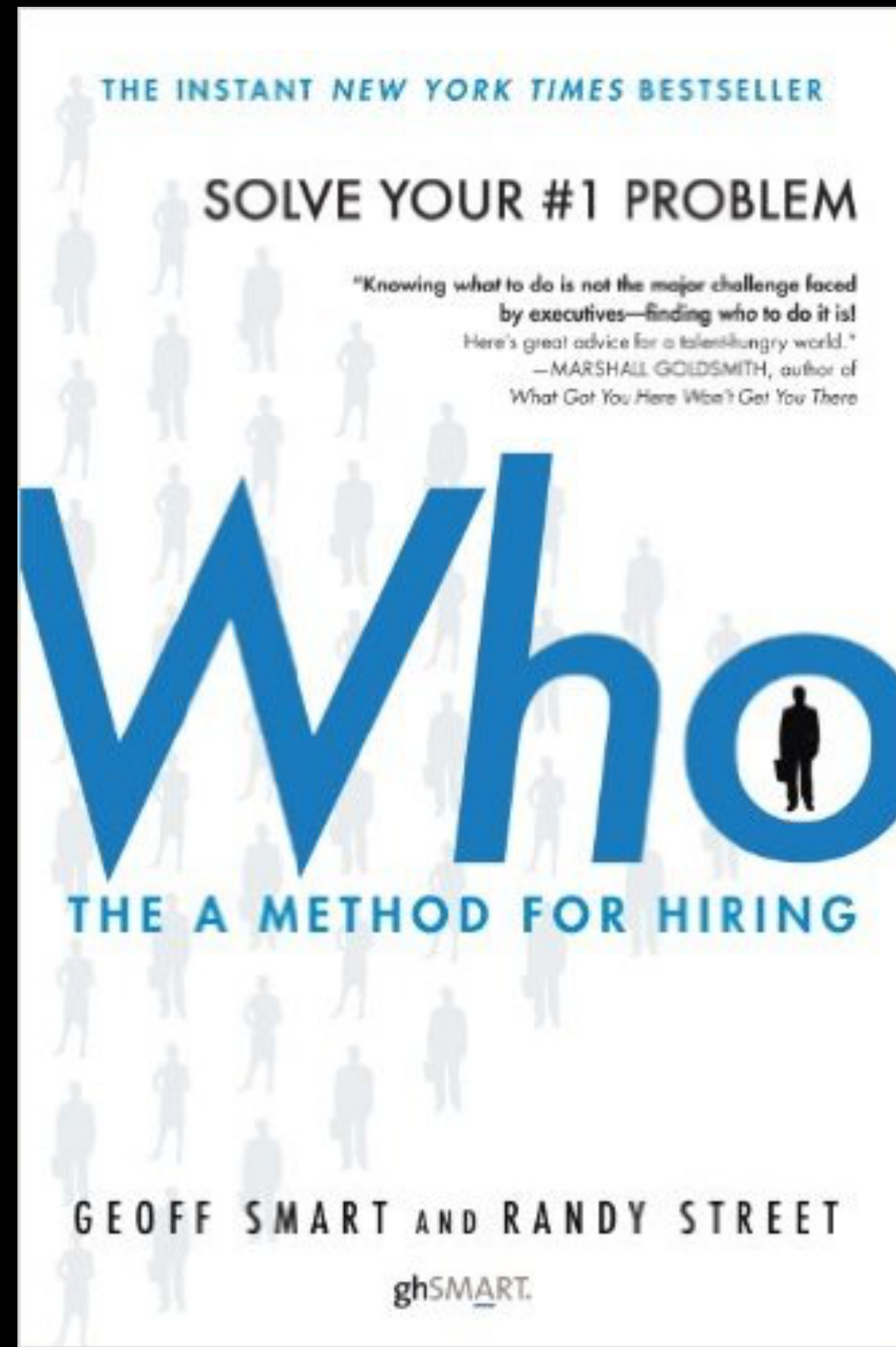
- Freelance

- [toptal.com](#) **
- [upwork.com](#) *

- Harvard

- Email Prof. David Malan
- HSA Dev
- Computer science mailing lists
- Attend technical events

Suggested Reading



- <http://blog.samaltman.com/how-to-hire>
- <https://www.quora.com/What-are-the-best-methods-for-recruiting-software-engineers-today>
- <https://www.quora.com/Why-did-Stripe-choose-to-use-Ruby-for-its-backend-language>
- <https://blog.bufferapp.com/the-humble-beginnings-of-google-tumblr-youtube-and-more-and-what-they-can-teach-us-about-starting-small>
- <https://thehustle.co/proof-that-your-favorite-startup-started-out-awful>
- <https://labs.spotify.com/2014/03/27/spotify-engineering-culture-part-1/>
- <https://labs.spotify.com/2014/03/27/spotify-engineering-culture-part-2/>

Recruiting Software Engineers

Christian Saravia
christian@cs50.harvard.edu